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D.O.B 25/12/66

Profile

A specialist shopping centre asset manager, with current responsibility for a property team managing assets in excess of £1 billion. I achieve significant out performance through re-engineering shopping centres, maximising space utilisation and income maximisation.

Achievements

- Asset managed Clocktowers Shopping Centre, Rugby, utilising break ups and re-lets to increase the rental tone by 25% and increases value from £32million to £43.45 million in 2 years.
- Northfield Shopping Centre, Northfield, carried out 12 surrenders, re-lets, new lets, increased rental value by 15% and increased value from £32 million to £40 million in 6 months.
- The Maltings Shopping Centre, St Albans, reconfigured units, surrendered, re-let units, increased tone by 50% and increased value from £52 million to £94.5 million in 1 ¾ years.
- Similar performance has also been achieved at Keighley, Maidenhead, Hounslow and Kettering shopping centres.
- Established an asset management team in Sweden, which is achieving similar results to those in the UK. The lettings agents describe Boutlbee as the most active Landlords in Sweden. This was achieved in 7 months from the first purchase.
- Currently establishing an asset management team in Finland.

Skills and Abilities

- Identification and exploitation of profitable opportunities.
- Motivation of teams to ensure targets exceeded and priorities met.
- Networking with tenants, clients and associates to create new business opportunities.
- Planning and implementation of new initiatives.
- Communication of complex issues both simply and clearly

Career Summary

1999-Date **Boutlbee**

An international, privately owned property company, specialising in investment and asset management of shopping centres.

Director of Asset Management - Boutlbee

- Chairman of EFM - Boutlbee's in house property management team.
- Established EFM Mall Trading to maximise income opportunities from centres.

- Personal responsibility to implement asset management strategy in Europe.
- Advise on acquisitions including due diligence.
- Established EFM Construction, to ensure quick delivery of major asset management initiatives.
- Established EFM Facilities Ltd, to ensure a high level of technical support on site.

1998-1999 **Schroders**

A major fund managing institution.

- Head of Industrials for Schroder Exempt Property Unit Trust. Responsible for the asset management of all industrial properties within the fund.

1996-1998 **Jones Lang Wootton**

An international partnership of chartered surveyors.

- Team leader for Unilever Superannuation Fund, Thorn Emi Pension Fund, and Kleinwort Benson (Langbourn).
- Management of £250 million property funds

1989-1996 **British Rail Property Board**

A wholly owned subsidiary of the British Railway Board, responsible for the property estate.

- Management of the Kings Cross portfolio
- Provision of property advice to the Channel tunnel Rail Link.

Hobbies

- Fly fishing
- Wine appreciation